

**agem®**



## COMPANY PROFILE



## THE INTERNATIONAL AGEM

Founded in **2007** in Minas Gerais, Brazil, with the mission of acting as an “**Added Value Partner**”, AGEM is one of the most successful business groups in **Information Technology** in Brazil, with rapid growth and expansion nationally and internationally.

AGEM focuses on providing **audio, video, unified communications, telephony, multimedia projection and videoconferencing** products and solutions for the **corporate and government** segments, offering a complete set of professional services, logistics, imports, legal consultancy and strategic alliances.

With a business volume of around US\$ 100 MM annually in revenue and government contracts, AGEM has a solid equity structure and an International Credit Certification process at Dun&Bradstreet, which guarantee Financial Sustainability and Technological Evolution to its customers, suppliers and partners of business.



## PROFESSIONAL SERVICES

The **AGEM PROFESSIONAL SERVICES** business unit has a specialized and certified commercial and technical team to offer its customers and partners complete **Pre-sales Process Consultancy, Solution Configurations, Project Sizing, Site Survey, Field Tests, Support Commercial and Technical in Specifications for Public Tenders, Requests for Proposals, RFP's**, monitoring in-person and Electronic Tenders and supply of equipment and infrastructure for POC - “Proof of Concept”.

Furthermore, **AGEM PROFESSIONAL SERVICES** trains its employees and partners for a complete “**Technology Transfer**”, enabling its clients to achieve **Professional Excellence** in the delivery of projects and return on their investments.

## DESIGN AND MANUFACTURE

**AGEM INDUSTRIAL** is business unit of AGEM focused on the **Design and Manufacturing of Headsets, Microphones, Professional Speakers and audio accessories** with its own brand - “**AGEM ELECTRONICS**” - located in Santana de Parnaíba – SP and its own manufacturing unit in the province of Shenzhen in China, with over **2,000,000** items manufactured annually to international quality standards.

The equipment manufactured by **AGEM INDUSTRIAL** follows the most rigorous technological research and development processes, innovative design, materials and components certified by the most renowned industrial and environmental regulatory bodies and all certifications for best manufacturing practices, **Sustainability** and **Environmental Protection**.



## LEGAL ADVICE

Having **Transparency, Professional Ethics** and **Best Business Practices** as the fundamental basis of its business, **GRUPO AGEM** has a Legal Council with lawyers specialized in Public Tender processes.

The **Legal Council** unit has highly qualified professionals for all stages of the **Bidding Processes**, from the initial analysis of **Notices, Terms of Reference, Technical and Legal Assessment, Administrative Appeals, Criminal Defense, Legal Representation and Judicial Interpositions**, ensuring all legal and financial viability of contracts and guarantee of supply to public and governmental bodies.

## NEGOTIATION AND IMPORT

AGEM's **Trading and Import** operations have professionals specialized in the areas of **Import, Trading, Foreign Trade and Tax**, capable of providing shipments with the best import rates, agility in customs clearance processes, documentation and taxes. The entire process is monitored from the origin to the final destination of shipments with a complete and competitive offer of National and International Logistics with shipments from the **United States, Europe and Asia**. AGEM has all the documentation for **Direct and Indirect Import, Unlimited Radar Import License and Proven Financial Capacity** in Brazil and other countries.



## LOGISTICS AND OPERATIONS

**AGEM** has commercial and administrative offices in **Minas Gerais** and **São Paulo** and its **Distribution Centers** are strategically located in **Espírito Santo and São Paulo, in Brazil, the United States, Portugal and China**, where **integrated logistics** allows a reduction in tax costs, storage and freight, offering a highly competitive logistics and cargo consolidation operation **nationally and internationally**. All processes are managed and integrated through a **Customized ERP** system that processes thousands of parts manufactured internally and from all represented manufacturers, in addition to **Outsourcing** for **Special Operations**.



## CUSTOMERS AND SUCCESS CASES



## TECHNOLOGY AND BUSINESS PARTNERS



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